

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant  Black, Manafort, Stone & Kelly Public Affairs Company 324 North Fairfax Street, Alexandria, VA 22314	2. Registration No.  3600
3. Name of foreign principal  UNITA	4. Principal address of foreign principal P.O. Box 1248 Bailey's Crossroads, VA 22041

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government - not necessarily recognized by the United States

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) \_\_\_\_\_

☐ Individual—State his nationality \_\_\_\_\_

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. - N/A

b) Name and title of official with whom registrant deals. - Mr. Jeremias K. Chitunda

7. If the foreign principal is a foreign political party, state:

a) Principal address

N/A

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

N/A

**b) Is this foreign principal**

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☒

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

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**9** Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant  
Black, Manafort, Stone & Kelly  
Public Affairs Company

Name of Foreign Principal  
UNJTA

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Black, Manafort, Stone & Kelly Public Affairs Company will monitor activities at all levels of the government concerning all aspects of U.S. policy with regard to UNJTA. Black, Manafort, Stone & Kelly will represent the principal before the United States Congress, administrative agencies and the Executive Branch

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Black, Manafort, Stone & Kelly Public Affairs Company will lobby, represent and assist with the promotion of the political and economic objectives of the principal.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

To lobby, represent, advise and assist in the promotion of the political and economic objectives of the principal. To assist in arranging contacts with U.S. Government officials, Members of Congress and other opinion makers in the U.S. To advise the principal on matters of U.S. foreign and domestic policy which could affect U.S./UNITA relations. To assist and advise U.S. bodies and organizations which have as their objective the promotion of better U.S./UNITA relations. To alert U.S. Government officials to the concerns of UNITA that merit consideration for mutually beneficial purposes.

Date of Exhibit B  
October 15, 1985

Name and Title  
Nicholas A. Panuzio  
President

Signature  


<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the Government within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of the government of a foreign country or a foreign political party.

## AGREEMENT

By this Agreement entered into on the 19 day of September, 1985, between Black, Manafort, Stone & Kelly Public Affairs, Inc., (hereinafter Consultants), and UNITA, the Parties agree as follows:

1. Scope of Employment. Consultant will provide professional services to UNITA that will be of general nature. Such professional services shall include, but not be limited to, the monitoring and lobbying of legislation in the Congress and the Executive Branch of the United States Government, participation in the development and implementation of a strategy to aid in the procurement of foreign assistance, and advancement of the other goals of UNITA.
2. Term. This Agreement will continue in force for a term of one year.
3. Fees. In return for the performance of the service outlined herein, UNITA agrees to compensate Consultant the base amount of \$600,000 U.S. This fee is calculated on the basis of twelve equal monthly amounts of \$50,000 each, but shall be payable on a semi-annual basis. The first payment shall be due upon execution of this Agreement and the second payment shall be due on the six month anniversary date.
4. Public Relations Contract. It is understood that Consultant will make proposals regarding the retention of the services of a public relations company to assist in the implementation of the strategy devised by the Consultant. These proposals will need to be approved in advance by UNITA. Should agreement be reached regarding the retention of such a public relations company, UNITA shall be responsible for the full sum of money due to the company pursuant to the Agreement.
5. Miscellaneous Provisions.
  - A. Notice. All notices provided for herein shall be sent by certified mail, postage prepaid, and addressed as follows:

To Consultants: Mr Paul J. Manafort  
Black, Manafort, Stone & Kelly  
Public Affairs, Inc.  
324 North Fairfax Street  
Alexandria, Virginia 22314

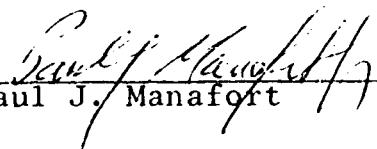
To UNITIA: Jeremias K. Chitunda  
P.O. Box 1248  
Bailey's Cross Roads, Va 22041  
USA

- B. Termination. Notwithstanding the above, this Agreement may be terminated with 30 days written notice, provided that if the Agreement should be so terminated, the Consultant shall repay to UNITA such portion of the fees as may have been received by them, at the rate of \$50,000 for each month of uncompleted term.

IN WITNESS WHEREOF, the Parties hereto, by their respective and duly authorized officers, have hereunto set their names.

BLACK, MANAFORT, STONE & KELLY  
PUBLIC AFFAIRS, INC.

BY

  
Paul J. Manafort

UNITA

BY

